



COACHING APPROACH

Zach inspires purpose through vulnerability and connection

Purpose for ... why we lead

... where we are headed

Vulnerability to ... see what has remained hidden

... hear what needs to be heard

Connection with ... the ground on which we stand

... our purpose

to be mindful and embodied, to courageously act into better leadership.



ABOUT ZACH

EXPERIENCE

C-Level Leadership
Operations
Fundraising / Investor Relations
\$45+ Million Budgets
People Management
Fundraising / Investor Relations
Public Relations

Licensed Clinical Social Worker License: Utah / 6634395-3501

OFFERINGS

- 1:1 Coaching
- 360° Reviews
- Team Coaching
- DISC Assessment
- Strategic Planning
- Group Facilitation
- Team Retreats

CONTACT ME

zachbale@gmail.com (801)580-7469

EDUCATION

Georgetown University

Institute for Transformational Leadership Executive Certificate in Leadership Coaching

University of Notre Dame

Executive Development Program

University of Utah

Master of Business Administration
Master of Social Work





WHEN IS IT TIME TO HIRE A COACH?

- At times of transition
 - new leadership / leadership role
 - significant growth, downsizing / rightsizing
 - significant change
- When you and/or your organization is overloaded
- When experiencing high conflict
- When you can't make things improve, as quickly as you would like

WHAT ARE THE BENEFITS OF COACHING?

- Increased effectiveness
- Increased self-awareness / shift in perspectives
- Greater resilience
- Increased self-efficacy
- Improved confidence

BENEFITS TO YOUR ORGANIZATION:

- Improved productivity
- Improved team performance through greater alignment and collaboration
- Accelerated leadership development
- Greater creativity and innovation
- Increased employee retention

SCHEDULE A FREE CONSULTATION

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Stand in the gap between how things are...



And how things could be.

